



## Force Electric, Inc.

Force Electric Inc. is a well-established specialty electrical contractor headquartered in Waterford, Ohio. They have built a strong reputation in the region for delivering comprehensive electrical services to industrial, commercial, and residential clients. The company has demonstrated a commitment to quality and timely service to its many clients.

## Business Challenge

Every day Force Electric manages multiple electrical crews working across a multi-state service area. The company found itself wrestling with several critical challenges: coordinating schedules of multiple crews across its vast service territory, bridging communication between field electricians and office personnel, managing real-time project documentation, and maintaining efficient communication channels. Another critical need is accurate time tracking to handle payment schedules and reporting needs of a variety of local trades and union groups. Force sought an easy to use and intelligent software solution that could provide a streamlined workflow, without adding unnecessary complexity to its operations.

## Our Solution

Imagi-Tech developed its FalconSnap system to meet just these critical needs, for contractors ranging in size from small- to large-sized contractors of all types. FalconSnap runs on desktop PCs, tablets and smartphones, all tied in real-time to a central system database. FalconSnap let Force say goodbye to scheduling issues, task assignments, communication gaps, and accurate daily time tracking and weekly reporting. It is a game-changer that keeps Force Electric's office and multiple field teams in perfect sync. FalconSnap handles the need to stay organized and in control, wrapped up in one easy-to-use system.

### Budget

\$0 \$100K

### Services

- FalconSnap System Set Up
- Customized Programming
- FalconSnap Tablet Set Up

### About Imagi-tech

At Imagi-tech, we're a team of passionate developers and designers dedicated to helping businesses grow. From smart web apps to custom software, we solve real challenges with solutions that make a difference. With years of experience in creating user-friendly designs, building websites, and driving e-commerce success, we focus on what works best for you. Let's build something extraordinary together.

## Results

Force Electric is an early FalconSnap adopter and has helped fine tune the services offered by FalconSnap to meet the challenges facing the company. Force is very pleased with FalconSnap's impact on its business. Office staff find it easy to schedule work in the field, and the ability to track progress from start to finish. This makes for happy managers, and happy customers!

## FalconSnap Benefits

- **Real-Time Data Accessibility**  
With FalconSnap, Force Electric now has seamless real-time communication between office staff and field workers. Field data is instantly accessible to office personnel, enabling quick decision-making and reducing downtime caused by miscommunication. This enhanced connectivity ensures the entire team stays aligned, even across a multi-state service area.
- **Streamlined Time Tracking**  
FalconSnap has introduced a robust time-tracking system, allowing Force Electric to maintain precise records of employee hours. This has proven invaluable for payroll, compliance with union reporting requirements, and gaining insights into how field worker time is spent. Accurate historical data also provides a foundation for improved resource allocation and better project planning.
- **Unified Project Management**  
By consolidating project details, bids, and tasks into one centralized system, FalconSnap has eliminated the clutter of juggling multiple tools. Force Electric can now efficiently manage projects from start to finish, with every detail—big or small—organized and accessible at a moment's notice. This level of organization has increased productivity, reduced errors, and allowed the team to focus on delivering quality work for their clients.

The combination of real-time communication, advanced time-tracking capabilities, and comprehensive project management tools has streamlined workflows and contributed to smoother operations. This has not only improved internal efficiency but also reinforced their commitment to delivering exceptional service to their clients.